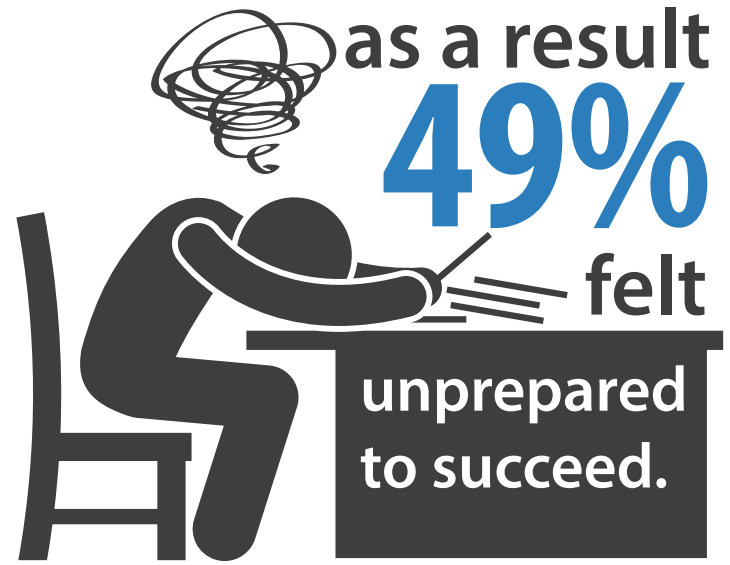




Will your First-Time Managers Sink or Swim?

A recent study by Blanchard with over 500 managers revealed **ONLY 15%** received any training prior to switching into the role of manager,



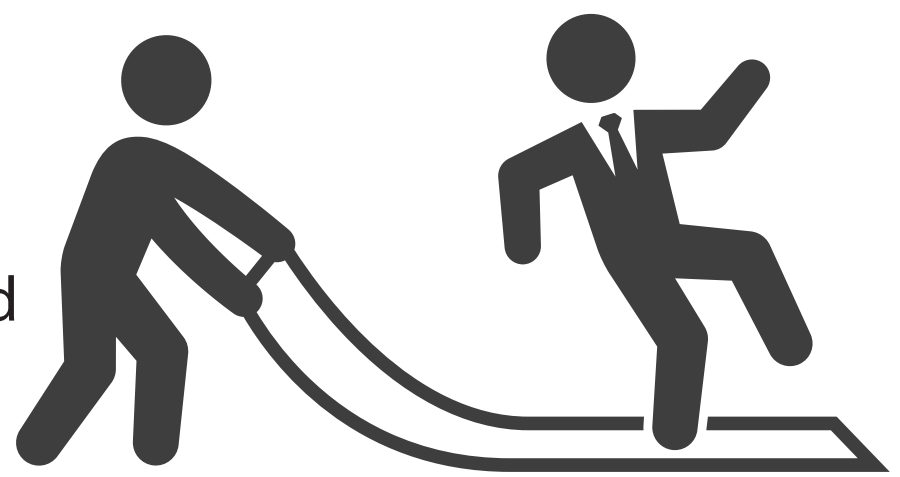
Less than half reported receiving adequate training in these vital areas:

- **goal setting**
- **interpersonal skills**
- **providing feedback**

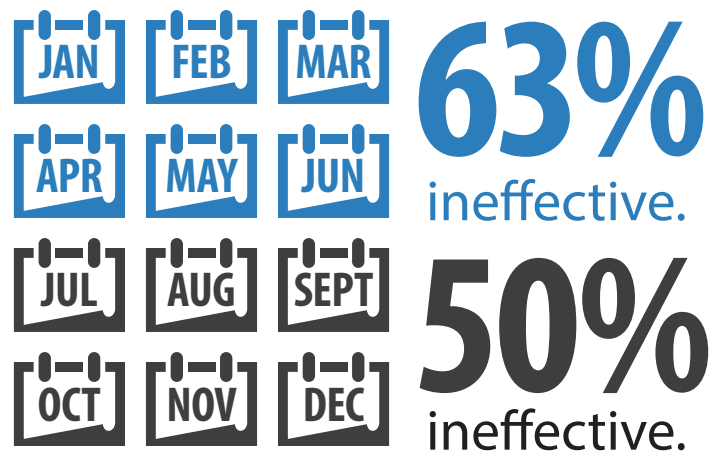


59%

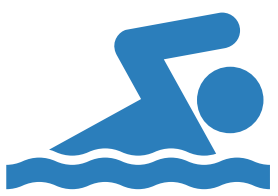
said the support they received to meet the needs of their new role was insufficient.



By the **6 month mark 63%** of respondents still felt less than effective in their new role and **at 12 months 50%** still felt somewhat ineffective.



Make sure your managers are ready.



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